



To our Chipotle guests,

While we're encouraged to see an apparent stabilization in the number of confirmed COVID-19 cases, we understand that we must remain focused and ensure we're continuing to provide support for those who need it most. Cultivating a Better World is a collective effort and we must all do our part to contribute and ensure our communities are stronger than ever.

The reason we're able to serve fresh, real ingredients daily is because of our incredible farming partners. Reduced demand across the nation has left these farmers dumping crops and facing more challenges than ever. Chipotle is committed to supporting the hard-working individuals that supply our ingredients with bold actionable steps that will help the industry survive. We have committed to **increasing our local sourcing** and providing **long term contracts** so our partners can sustain their farming practices. You can learn more about our efforts to support the agricultural community, as well as food, animals, the environment, and people in our recently published [Sustainability Report Update](#).

Additionally, we've previously shared how we're providing extensive support for our employees during this time and outlined the many [steps](#) that have been taken to ensure safety. We have **extended the temporary 10% increase in hourly pay** to restaurant employees for all hours they work between March 16 and May 24. This **assistance pay** is simply one of the ways that we're expressing our appreciation for those who are willing and able to continue working during this time. Today, we'll also be opening registration for [healthcare workers](#) to sign up for free burritos. Chipotle is issuing an additional 100,000 burritos as result of our recently completed buy one, give one 4HEROES promotion.

In some areas across the country, stay at home orders and social distancing tactics are beginning to be removed or relaxed. However, getting back to the way of life and business we're accustomed to consists of a gradual process that will take time and may differ based on the U.S. state or county where you live. We're going to take steady, careful steps informed by local governments and public health officials to reopen our restaurant dining rooms. There is no official timeline that we can share at the moment, but we'll continue to provide access to our real food with in-restaurant takeout, pick-up and delivery. To ensure we're making it easy for our guests, we've **suspended all delivery fees through May 10<sup>th</sup>**.

I'm proud of the Chipotle teams for exhibiting perseverance, an innovative spirit, willingness to embrace change and their commitment to Cultivating a Better World, and we greatly appreciate your ongoing support. Please stay safe!

Thank you,

A handwritten signature in brown ink that reads "Brian Niccol".

Brian Niccol  
Chairman and CEO, Chipotle